



Christopher A. Coates

Senior Vice President

christopher.coates@sesesop.com

201.857.6775

Chris advises companies, owners and other stakeholders on business transition strategies, with a particular focus on ESOP ownership transactions. He has extensive deal shaping, negotiation and operational management experience that provide him unique perspective on the opportunities and challenges of companies seeking to implement employee ownership.

Prior to joining SES ESOP Strategies, Chris was a Managing Director with Accenture, a global consulting firm. During his 30-year career he has worked with various industries, including life sciences, utilities, consumer products, financial services and health and public service. In his most recent role as Commercial Director, Chris oversaw all operational aspects of sales and delivery to large, complex and global clients. This included oversight for the financial, legal, human resources and business operations aspects of the relationship.

Memberships

- The ESOP Association
- Exit Planning Exchange, New Jersey Chapter
- Exit Planning Institute, New Jersey Chapter
- Association for Corporate Growth, New Jersey Chapter
- National Center for Employee Ownership
- Morris County Chamber of Commerce
- Craig School, Trustee, former Board Chair

Education

- Columbia University Graduate School of Business, MBA
- Middlebury College, B.A., Physics, *cum laude*