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Gregory W. Sutton

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Practice

Corporate, Finance and Capital Markets

Greg is a corporate and mergers and acquisitions (M&A) lawyer whose services are distinguished by both his legal and business backgrounds. He focuses on middle-market transactions in a range of industries including manufacturing, printing and packaging, waste management, distribution and logistics and government contracting.

In addition to handling buy- and sell-side M&A transactions for more than 20 years as a lawyer, Greg was previously an executive officer where he led corporate development, finance and operations. He uses this experience to provide highly pragmatic counsel on complex transactional matters.

Greg also acts as outside general counsel for clients on a wide range of matters including commercial contracts, master services agreements, corporate governance, shareholder and operating agreements, equity incentive programs and related corporate matters.

Experience

Representative Experience

- Represented an overseas buyer in the retail design and marketing space in connection with its first U.S. acquisition, as part of its plan to expand its business in the U.S.
- Represented sellers of a specialty printing and packaging company in connection with its sale to a private equity buyer
- Represented the owners of a Philadelphia-area specialty sporting goods company to a private equity fund

- Represented a Pennsylvania waste management company in its sale to a publicly traded strategic buyer
- Represented owners of a United States Department of Defense contractor in its sale to a private equity backed acquiror
- Represented a private equity backed portfolio company in the fasteners and tooling industry in connection with a series of strategic add-on acquisitions of privately held companies
- Lead counsel to the equity holders of a large hydraulic fracturing sand distributor in Northwestern Pennsylvania in its sale to a publicly traded company, the culmination of an 18-month negotiation and sale process
- Represented the selling shareholders of a retail fixtures company with an ESOP to a major private equity fund

Affiliations

- Education Law Center, Volunteer
- Support Center for Child Advocates, Volunteer

Education

- New York University School of Law, J.D.
- Binghamton University, B.A.

Bar Admissions

- New Jersey
- Pennsylvania